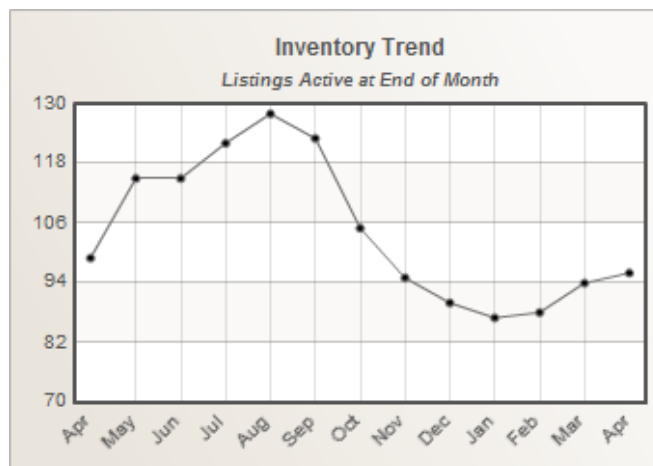


# Ocean City Residential Market Report

# HOUSING REPORT Single Family Homes April 2018

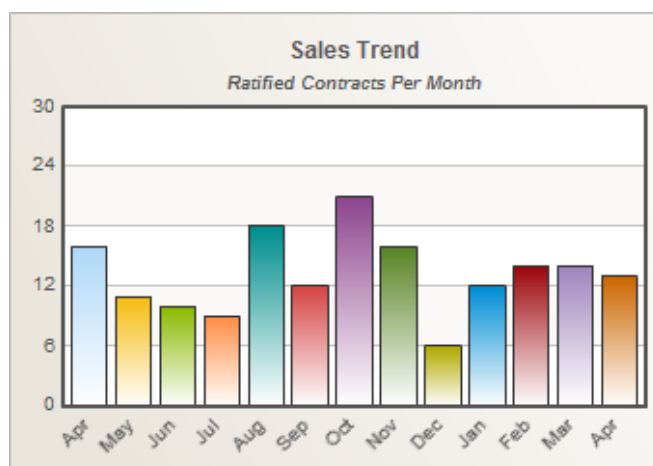
## Listings

| Price Range           | New This Month |           |             | Total Actives |           |             |
|-----------------------|----------------|-----------|-------------|---------------|-----------|-------------|
|                       | 2018           | 2017      | % Change    | 2018          | 2017      | % Change    |
| 0 - 149,999           | 0              | 0         | N/A         | 1             | 1         | 0.0         |
| 150,000 - 199,999     | 1              | 0         | N/A         | 2             | 0         | N/A         |
| 200,000 - 299,999     | 6              | 5         | 20.0        | 22            | 21        | 4.8         |
| 300,000 - 399,999     | 8              | 5         | 60.0        | 21            | 29        | -27.6       |
| 400,000 - 499,999     | 2              | 3         | -33.3       | 8             | 13        | -38.5       |
| 500,000 - 599,999     | 3              | 0         | N/A         | 10            | 7         | 42.9        |
| 600,000 - 699,999     | 0              | 1         | -100.0      | 5             | 4         | 25.0        |
| 700,000 - 799,999     | 1              | 1         | 0.0         | 2             | 7         | -71.4       |
| 800,000 - 899,999     | 1              | 1         | 0.0         | 4             | 4         | 0.0         |
| 900,000 - 999,999     | 1              | 0         | N/A         | 2             | 2         | 0.0         |
| 1,000,000 - 1,249,999 | 2              | 1         | 100.0       | 6             | 4         | 50.0        |
| 1,250,000 - 1,499,999 | 0              | 1         | -100.0      | 4             | 4         | 0.0         |
| 1,500,000 +           | 1              | 1         | 0.0         | 9             | 3         | 200.0       |
| <b>Totals</b>         | <b>26</b>      | <b>19</b> | <b>36.8</b> | <b>96</b>     | <b>99</b> | <b>-3.0</b> |



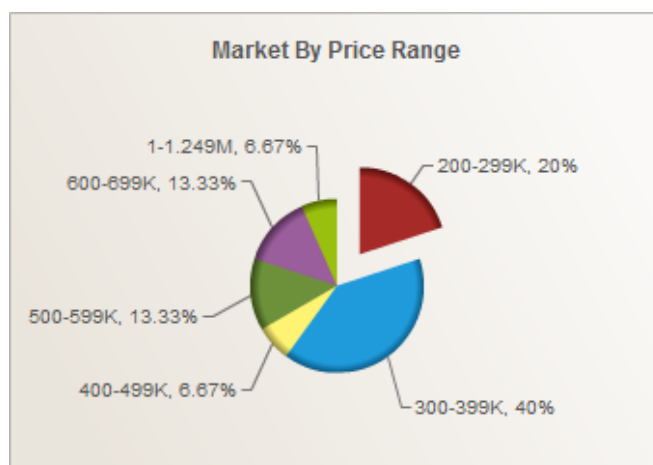
## Contracts

| Price Range           | New This Month |           |              | Year To Date |           |            |
|-----------------------|----------------|-----------|--------------|--------------|-----------|------------|
|                       | 2018           | 2017      | % Change     | 2018         | 2017      | % Change   |
| 0 - 149,999           | 0              | 0         | N/A          | 1            | 1         | 0.0        |
| 150,000 - 199,999     | 0              | 0         | N/A          | 3            | 1         | 200.0      |
| 200,000 - 299,999     | 4              | 6         | -33.3        | 14           | 19        | -26.3      |
| 300,000 - 399,999     | 2              | 2         | 0.0          | 14           | 14        | 0.0        |
| 400,000 - 499,999     | 2              | 3         | -33.3        | 6            | 9         | -33.3      |
| 500,000 - 599,999     | 2              | 1         | 100.0        | 7            | 2         | 250.0      |
| 600,000 - 699,999     | 0              | 0         | N/A          | 2            | 0         | N/A        |
| 700,000 - 799,999     | 0              | 0         | N/A          | 1            | 0         | N/A        |
| 800,000 - 899,999     | 2              | 2         | 0.0          | 3            | 3         | 0.0        |
| 900,000 - 999,999     | 0              | 0         | N/A          | 0            | 0         | N/A        |
| 1,000,000 - 1,249,999 | 0              | 1         | -100.0       | 1            | 1         | 0.0        |
| 1,250,000 - 1,499,999 | 1              | 0         | N/A          | 1            | 0         | N/A        |
| 1,500,000 +           | 0              | 1         | -100.0       | 0            | 2         | -100.0     |
| <b>Totals</b>         | <b>13</b>      | <b>16</b> | <b>-18.7</b> | <b>53</b>    | <b>52</b> | <b>1.9</b> |



## Settlements

| Price Range           | New This Month |           |             | Year To Date |           |             |
|-----------------------|----------------|-----------|-------------|--------------|-----------|-------------|
|                       | 2018           | 2017      | % Change    | 2018         | 2017      | % Change    |
| 0 - 149,999           | 0              | 0         | N/A         | 3            | 1         | 200.0       |
| 150,000 - 199,999     | 0              | 0         | N/A         | 1            | 2         | -50.0       |
| 200,000 - 299,999     | 3              | 3         | 0.0         | 9            | 13        | -30.8       |
| 300,000 - 399,999     | 6              | 3         | 100.0       | 17           | 15        | 13.3        |
| 400,000 - 499,999     | 1              | 3         | -66.7       | 5            | 7         | -28.6       |
| 500,000 - 599,999     | 2              | 0         | N/A         | 3            | 1         | 200.0       |
| 600,000 - 699,999     | 2              | 0         | N/A         | 2            | 0         | N/A         |
| 700,000 - 799,999     | 0              | 0         | N/A         | 2            | 0         | N/A         |
| 800,000 - 899,999     | 0              | 1         | -100.0      | 1            | 1         | 0.0         |
| 900,000 - 999,999     | 0              | 0         | N/A         | 0            | 0         | N/A         |
| 1,000,000 - 1,249,999 | 1              | 1         | 0.0         | 2            | 1         | 100.0       |
| 1,250,000 - 1,499,999 | 0              | 0         | N/A         | 0            | 1         | -100.0      |
| 1,500,000 +           | 0              | 0         | N/A         | 2            | 0         | N/A         |
| <b>Totals</b>         | <b>15</b>      | <b>11</b> | <b>36.4</b> | <b>47</b>    | <b>42</b> | <b>11.9</b> |



NOTES: Properties not listed through Coastal Association of REALTORS® are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported.

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| For 04/2018           | Average   | Median    |
|-----------------------|-----------|-----------|
| Days on Market        | 109       | 50        |
| List Price            | \$477,959 | \$385,000 |
| Sales Price           | \$449,427 | \$372,500 |
| Sell Price/List Price | 94.53%    | 95.13%    |