

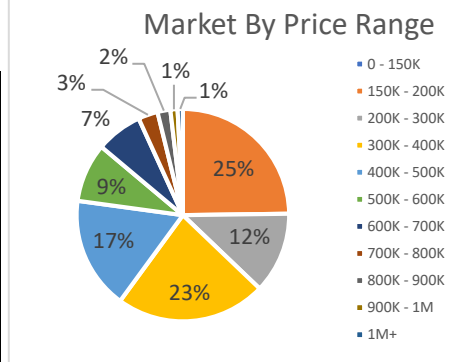
WORCESTER COUNTY - JUNE 2018 HOUSING REPORT

Residential Properties

| LISTINGS | New This Month | | | Total Actives | | |
|---------------------|----------------|------------|-------------|---------------|-------------|--------------|
| | 2018 | 2017 | % Change | 2018 | 2017 | % Change |
| Price Range | | | | | | |
| 0 - 150,000 | 38 | 44 | -13.6 | 407 | 556 | -26.7 |
| 150,000 - 200,000 | 38 | 38 | 0 | 203 | 264 | -23.1 |
| 200,000 - 300,000 | 83 | 85 | -2.3 | 376 | 560 | -32.9 |
| 300,000 - 400,000 | 44 | 48 | -8.3 | 281 | 393 | -28.5 |
| 400,000 - 500,000 | 24 | 14 | 71 | 147 | 177 | -17 |
| 500,000 - 600,000 | 10 | 13 | -23 | 116 | 108 | 7.4 |
| 600,000 - 700,000 | 4 | 3 | 33.3 | 49 | 55 | -10.9 |
| 700,000 - 800,000 | 3 | 8 | -62.5 | 32 | 44 | -27.3 |
| 800,000 - 900,000 | 2 | 3 | -33.3 | 18 | 33 | -45.5 |
| 900,000 - 1,000,000 | 3 | 4 | -25 | 13 | 18 | -27.7 |
| 1,000,000+ | 5 | 8 | -37.5 | 72 | 84 | -14.3 |
| Totals | 254 | 268 | -5.2 | 1714 | 2292 | -25.2 |

| SETTLEMENTS | New This Month | | | Year To Date | | |
|---------------------|----------------|------------|----------|--------------|-------------|--------------|
| | 2018 | 2017 | % Change | 2018 | 2017 | % Change |
| Price Range | | | | | | |
| 0 - 150,000 | 51 | 57 | -10.5 | 157 | 308 | -49 |
| 150,000 - 200,000 | 29 | 38 | -23.7 | 180 | 222 | -19 |
| 200,000 - 300,000 | 83 | 88 | -5.7 | 391 | 429 | -8.9 |
| 300,000 - 400,000 | 41 | 45 | -8.9 | 211 | 217 | -2.8 |
| 400,000 - 500,000 | 16 | 13 | 23.1 | 80 | 87 | -8 |
| 500,000 - 600,000 | 19 | 7 | 171.4 | 57 | 45 | 26.7 |
| 600,000 - 700,000 | 8 | 5 | 60 | 21 | 22 | -4.5 |
| 700,000 - 800,000 | 6 | 2 | 200 | 22 | 9 | 144.4 |
| 800,000 - 900,000 | 3 | 2 | 50 | 8 | 11 | -27.3 |
| 900,000 - 1,000,000 | 0 | 0 | 0 | 3 | 4 | -25 |
| 1,000,000+ | 2 | 1 | 100 | 15 | 17 | -11.8 |
| Totals | 258 | 258 | 0 | 1145 | 1371 | -16.5 |

| CDOM* | Median | | |
|---------------------|-----------|------------|--------------|
| | 2018 | 2017 | % Change |
| Price Range | | | |
| 0 - 150,000 | 59 | 77 | -23.4 |
| 150,000 - 200,000 | 35 | 55 | -36.4 |
| 200,000 - 300,000 | 39 | 86 | -54.7 |
| 300,000 - 400,000 | 66 | 88 | -25 |
| 400,000 - 500,000 | 75 | 141 | -47 |
| 500,000 - 600,000 | 58 | 203 | -71.4 |
| 600,000 - 700,000 | 56 | 361 | -84.5 |
| 700,000 - 800,000 | 116 | 25 | 364 |
| 800,000 - 900,000 | 24 | 152 | -84 |
| 900,000 - 1,000,000 | N/A | N/A | N/A |
| 1,000,000+ | 300 | 315 | -4.8 |
| Totals | 58 | 114 | -49.1 |



| | For June '18 | Median | |
|-------------|--------------|-----------|-----------|
| | | 2018 | 2017 |
| List Price | | \$259,450 | \$249,950 |
| Sales Price | | \$254,500 | \$237,500 |
| SP/LP | | 97% | 96.40% |

* Cumulative Days On Market

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